

## Facts and Figures

- Sales prognosis for FY 2019: Euro 180 million
- Sales revenues 2018 (fiscal year ending March, 31): EUR 159 million
- Employees: 770
- Management: Sabine Herold (Member of the Board of the Federation of German Industries BDI) and Dr. Wolf-Dietrich Herold (both owners), Robert Saller
- Headquarters: Windach near Munich, Germany
- Subsidiaries in the USA, China, Singapore and Japan, as well as representative offices in Korea, Taiwan and Malaysia
- Share of sales revenues gained abroad: 82 %
- Share of R&D in sales revenues: 15 % (industry average 3 - 4 %)
- Share of new products (developed within the past three years) in sales revenues: ~30 %
- Hidden champion: DELO's adhesives are found in 50% all cars, 70 % of all RFID labels as well as in almost every mobile phone worldwide
- Winner of the German Industry's Innovation Award 2014 in the category "SMEs", n-tv Hidden Champion Award 2016